



Travel and Transportation Industry IT Infrastructure Co-location

“We are leveraging TPI’s knowledge of best practices in the sourcing marketplace to assist us in establishing a solid foundation to support our mission critical systems, as well as address both near-term and long-term requirements for growth and operational excellence.” Melissa Johnson, CIO, Comair

Objectives

- To meet an urgent requirement to migrate the company’s data center to a stable operating environment that provided redundant yet diverse network paths
- To provide a platform to improve the company’s disaster recovery capabilities
- To position the company to take advantage of additional market capabilities in the future, once the critical needs were addressed

Scope

- A US regional airline with on-premise data centers
- Approximately 100 servers (UNIX, Wintel, SAN)

Results

- Through a competitive RFP process, Due Diligence and contract negotiations, achieved improved operational environment and controls to address audit concerns by implementing a high-quality hosting model that supports both near-term and long-term requirements for growth and environmental excellence
- Established diverse network design to provide improved network reliability and enable replication strategy
- Improved backup and recovery capability
- Enabled critical resources to spend more time focusing on core business and customers, rather than responding to emergencies and worrying about the reliability of data center environment and facilities
- Position for future managed services if needed to support business growth