

**MAKING THE MOST OF YOUR OPTIONS**

Today's executives continue to face relentless demands to cut costs, improve productivity, streamline business operations and create greater value to the organization.

If your numbers or benchmarking studies reveal that costs are out of line, it may be an indicator that you should consider revising or implementing a strategic sourcing solution to improve the bottom line.

TPI can help optimize your core Finance & Accounting (F&A) resources and reduce costs by working with you to evaluate and design the best service delivery framework to manage and integrate all F&A activities.

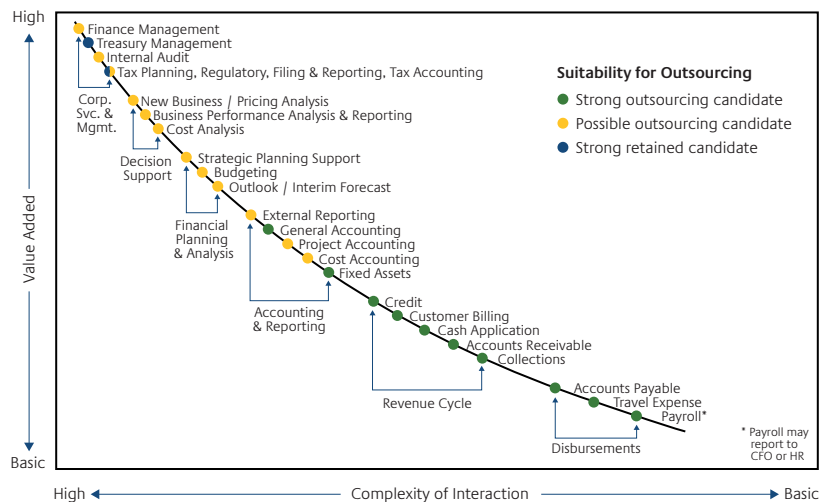
*TPI definitely has a deep knowledge of the F&A outsourcing market and solid insights into service provider capabilities. Their expertise has helped our team build a compelling case for change and move quickly and seamlessly through the sourcing process.*

— Ron Carcamo  
Chief Procurement Officer  
Yahoo! Inc.

**HOW WE WORK**

**We are the advisors best suited to help you:**

- **Analyze** service delivery frameworks to identify alternative improvement opportunities
- **Align** services frameworks and operating models with corporate global expansion plans, risk tolerance and intellectual property protection policies
- **Design** the alternative delivery strategies relative to organization structure and governance to manage the new service model
- **Apply** TPI's experience in global transformation efforts
- **Deliver** and implement a plan to transform your operations with enterprise managed services



*Certain activities are stronger candidates for outsourcing, while others are more likely to be retained and improved by F&A leadership.*

**FINANCE & ACCOUNTING**

**Assessment & Analysis** — Assess F&A strategy, functional operations, end-to-end business processes and service levels against best practices.

**Sourcing Strategy Alignment** — Consistent with your business direction while considering appropriate risk management level.

**Competitive Cost Analysis** — Summarize current costs, normalize your true internal service costs and analyze your internal costs versus market conditions.

**Transaction Solutions** — Plan and manage the F&A outsourcing engagement.

**Requirements Development** — Conduct baseline assessments and diagnostics and develop action plans for improvement. We may also assist with recommendations for processes tagged for possible external solutions.

**Service Provider Qualification & Selection** — Identify and quality potential service providers, then help you evaluate and select finalist(s).

**Service Management & Governance** — Help establish formal governance, including education and training. We may also assist with renegotiations, re-sourcing and/or assessments for sourcing engagements already under way.

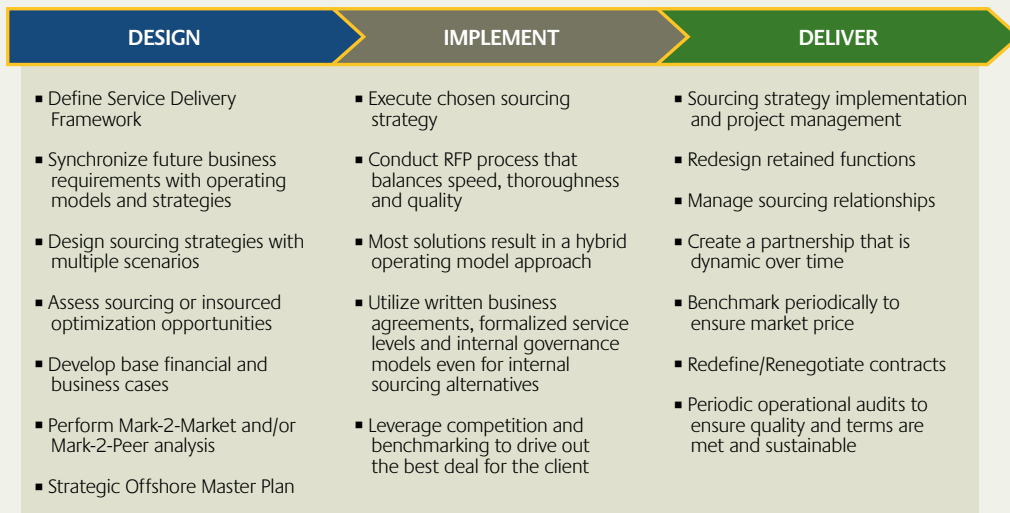
## LOOKING FOR A STRATEGIC PARTNER?

TPI's Finance & Accounting experts can help you achieve your organizational goals through objective advice, knowledge of your industry and experience with arrangements from simple to complex.

Looking for a strategic partner? Contact **Stephen Kopp**, Partner & Managing Director, CFO Services, Americas, TPI, at +1 804 513 1222 or [stephen.kopp@tpi.net](mailto:stephen.kopp@tpi.net). For more information, visit [www.tpi.net](http://www.tpi.net).

## ABOUT TPI

TPI, a unit of Information Services Group, Inc. (ISG) (NASDAQ:III, IIIIU, IIIIW), is the founder and innovator of the sourcing advisory industry, and the largest sourcing data and advisory firm in the world. We are expert at a broad range of business support functions and related research methodologies. Utilizing deep functional domain expertise and extensive practical experience, TPI's accomplished industry experts collaborate with organizations to help them advance their business operations through the best combination of business process improvement, shared services, outsourcing and offshoring. In addition, TPI Momentum, a business unit of TPI, provides information and insights to outsourcing and offshoring service providers to help them provide enhanced services to their sourcing clients. For additional information, visit [www.tpi.net](http://www.tpi.net).



## Our Mission is Our Passion

Our advisors share a genuine passion for the value that we help our clients achieve. The outcomes that we recommend are driven by your unique situation and a meaningful understanding of your market realities.

## WHY TPI?

Global 1000 enterprises rely on TPI for our strategic expertise across a range of service delivery options. Our advisors bring you:

- **Experience** — Each TPI advisor brings a wealth of experience and the practical savvy to guide you in the right direction.
- **Knowledge** — As sourcing industry insiders, we have access to up-to-the-minute data, the latest research and the key relationships to help drive your results.
- **Objectivity** — TPI is known throughout the industry for integrity and objectivity. We offer impartial advice seasoned by our collective insight and leadership.

For more information about TPI and the sourcing industry, visit [www.tpi.net](http://www.tpi.net)

## To learn how TPI may assist you, please contact:

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